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January 7, 2015

Carissa,

To re-cap our recent conversation, I would be glad to talk to any potential clients in order to provide a reference for the outstanding services we have received from MB Contractors. Not only in actual contracted construction projects for fee, but in planning and budgeting as well.

Your team has provided me with budget numbers on many occasions for potential tenant upfits. The estimating department has regularly helped to create budgets that enable us properly project allowances and understand costs (some hidden, some completely unexpected, and some projected) that our clients can incur. They delve deeply into the process of asking questions to fully understand the end use requirements of potential tenants for our properties, and make sure all relevant expenses are adequately represented. This gives me confidence in the numbers I present to clients for allowances and provisions to tenants. I rely on MB Contractors and will continue to use your insight and experience to steer me properly on the path of solid budget numbers for clients and end users (tenants) on many future projects.

Again, I would be glad to give MB Contractors my full recommendation and would look forward to the opportunity to share these thoughts, or provide specific examples to any potential clients you may have. Feel free to share my thoughts and contact information, in any way that it may be helpful. Thanks for everything you do to help ensure our success!



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